

## CRW Advisory Council

September 9, 2022

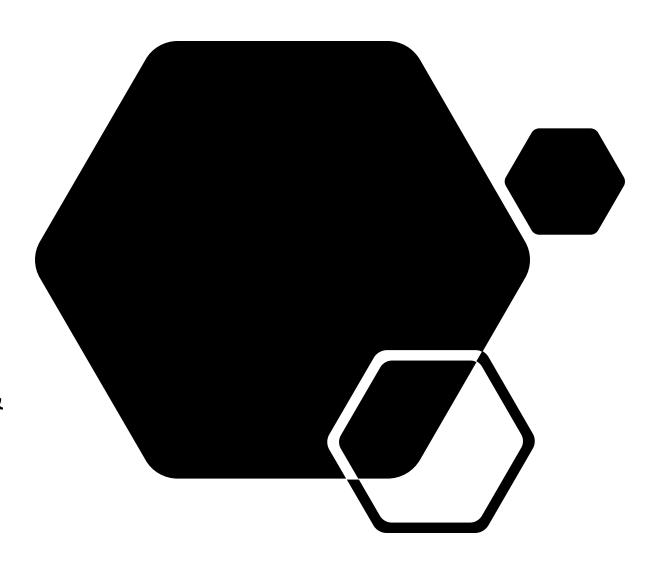
## Welcome!

- Introductions
- Two-way communication
- Microsoft Teams CRW Advisory Council
- Are there any speakers you would like to hear from this semester?



## Renita Harley

Associate Director of Administration & Finance



#### FY22: Pro-Staff New Hires

FY 22: Admin & Finance Year in Review

- L. Coordinator of Aquatics and Risk Management: Adrianna Del Amo, September 21'
- 2. Coordinator of Well Being: Gwen Krause, November 21'
- 3. Senior Assistant Director of Well Being: Gabby Dickey, June 22'
- 4. Business Coordinator: Briana Spruill, April 22"
- 5. Business Coordinator: Darlene Perry, May 22'

#### FY23: Pro-Staff Hires

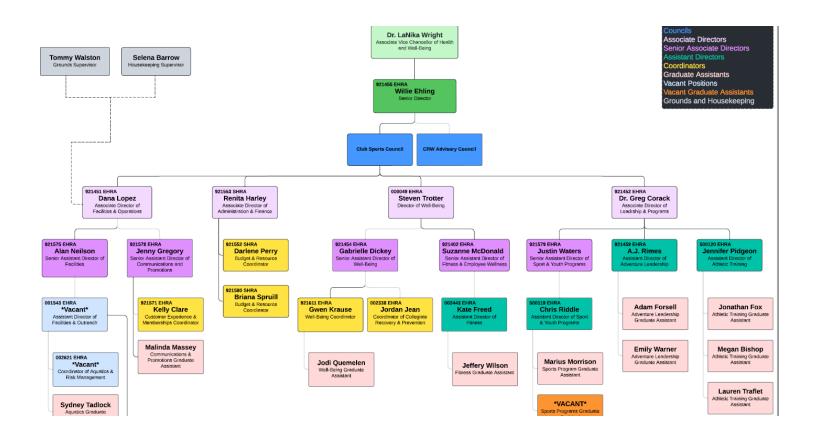
- 1. Assistant Director of Fitness: Kate Freed, July 22'
- 2. Assistant Director of Adventure Leadership: AJ Rimes, August 22'
- 3. Assistant Director of Sport and Youth Programs: Christopher Riddle, August 22'
- 4. Coordinator of Collegiate Recovery: Jordan Jean, August 22'\*

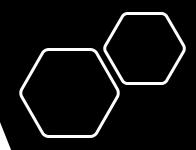
#### FY23: Vacant Positions as of August 22'

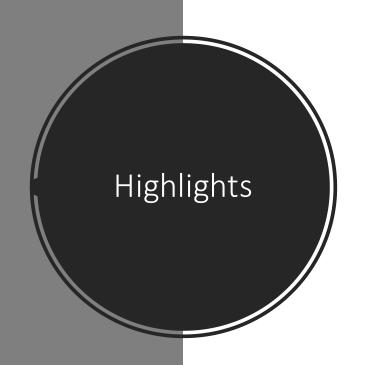
- 1. Assistant Director of Facilities & Outreach
- 2. Coordinator of Aquatics & Risk Management

\*Grant Funded

Prostaff Demographics	
Gender	
Male	6
Female	13
Gender Variant / Non	
Conforming	C
Race	
White	14
Black	3
Hispanic or Latino	1
Other	1
Age	
Over 35	12
Under 35	7







#### Introduction of Non-Student Temp Employees

Review and Implementation of new student pay rates

CRW closed the year with about 210 active student employees, spending 95% of overall SE budget line.

We anticipated a \$4,799,200 Activity Fee collection for FY 22. Actual Activity Fee collection ended at \$5,160,157.72. Activity Fee collections were \$360,957.72 higher than anticipated for FY22. Overall revenue closed at 5,662,360. Approx. \$348,410 over budget projections. We closed out the year will total expenditures at 6,323,896.





## FY22 — Year in Review

435,668 – Number of Indoor Entries

\$61,000 – Annual Space Rental Income

2,447 – KINE students with nearly 3,800 hours at ESRC

836 – Rec Tech/Maintenance Requests Submitted

18,450 – Equipment Check Outs

18,000 – Social Media Engagements

2,130 – Graphic Design Projects

## FY22 — Year in Review

1,468 – Memberships Sold

52 – Participants in **Celebrate You** in '22 Membership Challenge

Introduction to a Tiered Membership Model

Introduction of Weekend Teen/Youth and Young Alumni

## Upcoming Goals

Member Experience

Project Management

Revenue Generation







## Dr. Greg Corack

Associate Director of Leadership & Programs







2022-2023 In Review

- Intramural Sports: 15,735 Participations
- Club Sports: 20,070 Participations, 60,670 Miles Traveled
- Adventure Leadership: 3,298 Climbers, 1,121 Team Training Participants
- Special Events: 2,811 at RTR, 700 at Beach Fest, 600 at Polar Bear



#### **Sport Programs**

- Men's and Women's Soccer at NRC Sunday 2PM & 4PM vs. UNC
- Club Dance Tryouts Sunday at ESRC
- Officials Clinics Next Week
- Flag Football Starts 9/19– 50 Teams
- Official's Trip to UGA 8/27-8/28



## Athletic Training

- Online appointment booking
- Continued growth with SHS and integration of health info
- 300 new Club Sports athletes
- 15 injuries and 17 rehab appointments in first two weeks



### Special Events

- Raid the Rec: Record attendance
   2,890 \$4.99 CPH
- Beach Fest: Friday 9/16 @ NRC 7:00PM



## Assessment 22-23

- Special Event Surveys
  - 275 Responses for RTR
  - 75 Video Reviews
- Space Use, Revenue, and Membership Analysis
- Well-Being Student Learning









### Suzanne McDonald

Sr. Assistant Director of Fitness & Employee Well-Being

## FY22 in Review

#### **Group Fitness**

- 12,318 total attendance
- 7.25 average class attendance
- \$2.55 CPH (\$2.28 academic year; \$3.09 summer)
- Penetration: 5.29% HSC; 2.48% ESRC

#### **Personal Training**

- 1,389 training sessions
- 125 Styku Scans
- Average # of Clients Training per week: 19
- \$16,432 in revenue

#### FY22 in Review

#### **Small Group Training**

- 221 total registrations (unique clients)
- 45% conversion rate (purchased an additional program/service)
- 7 programs with 17 offerings
- 620 total attendance

#### Program Highlights

- Lift Like a Girl is the most popular program
- HIIT the Ground Running, Body Blast Boot Camp, & Lift Like a Girl Level 2 has the highest percentage of prior clients
- Lift Like a Girl Level 2, HIIT the Ground Running, and Body Blast Boot Camp have the highest program adherence

## FY22 in Review -Well-Being Workshops, Events, & Programs

11,784 participants350 programs

#### Locations

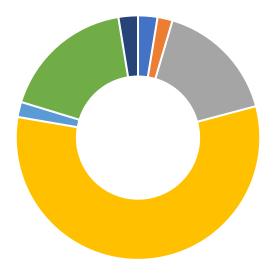
- 224 programs in CRW managed facilities
- 126 programs in external locations

#### **Key Partners**

- Kinesiology: 33 offerings
- Air Force ROTC: 24 offerings
- Campus Living: 33 offerings
- Student Organizations: 26 offerings
- COAD/Student Transitions: 21 offerings
- Fraternity & Sorority Life: 17 offerings
- Laupus & Joyner Libraries: 11 offerings

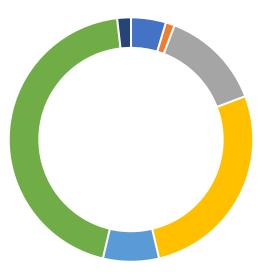
### Well-Being Workshop Breakdown





- Alcohol & Other Drugs
- Clifton StrengthsFinders
- Mental Health & Stress Management
- Movement & Exercise
- Nutrition & Body Image
- Overall Well-Being
- Sexual Health & Healthy Relationships

#### Participation



- Alcohol & Other Drugs
- Clifton StrengthsFinders
- Mental Health & Stress Management
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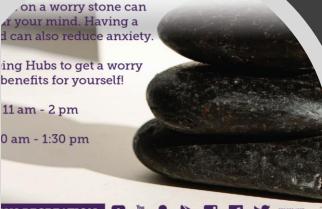
## TO CAMPUS! \*\*

Therapeutic Thursday provides the opportunity for the ECU community to participate in interactive stress relief activities to promote a calm, centered, and focused lifestyle.

#### Grab your Thrival Kits this Thursday!

Well-Being Hub at MCSC from 11am-2.
Well-Being Hub from 11:30

#### JNDAYS

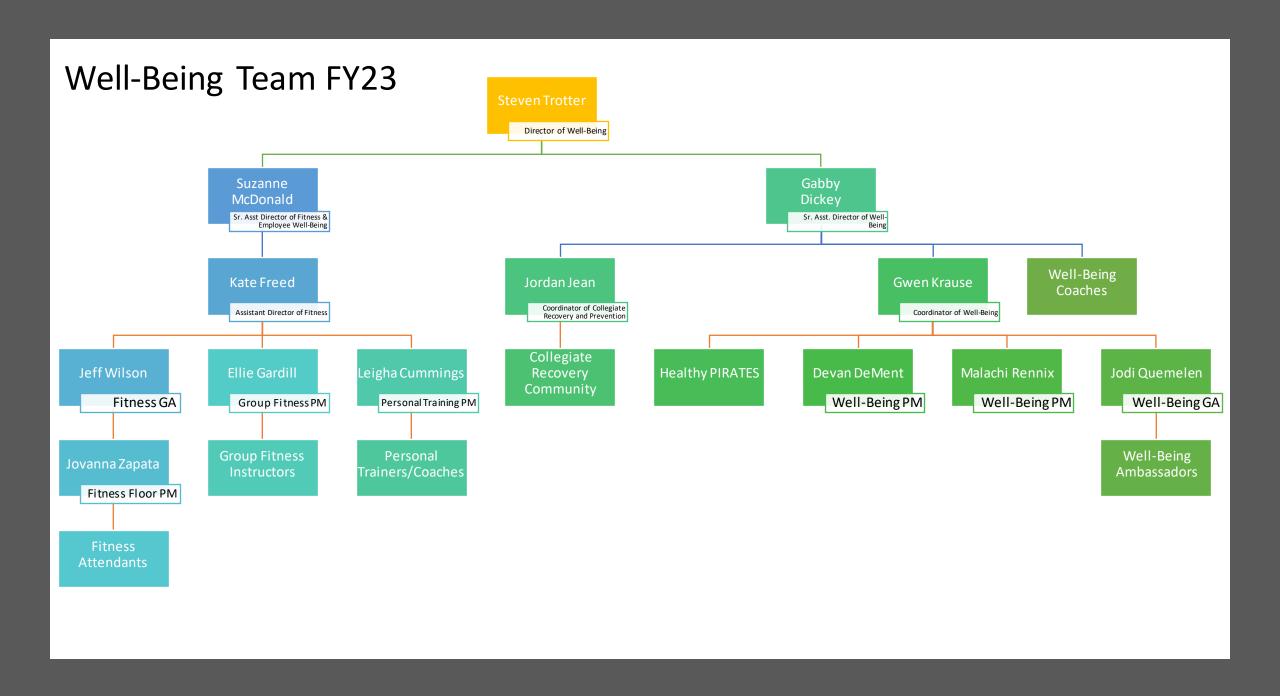




Weekly Well-Being Programs – 6,310 engagements



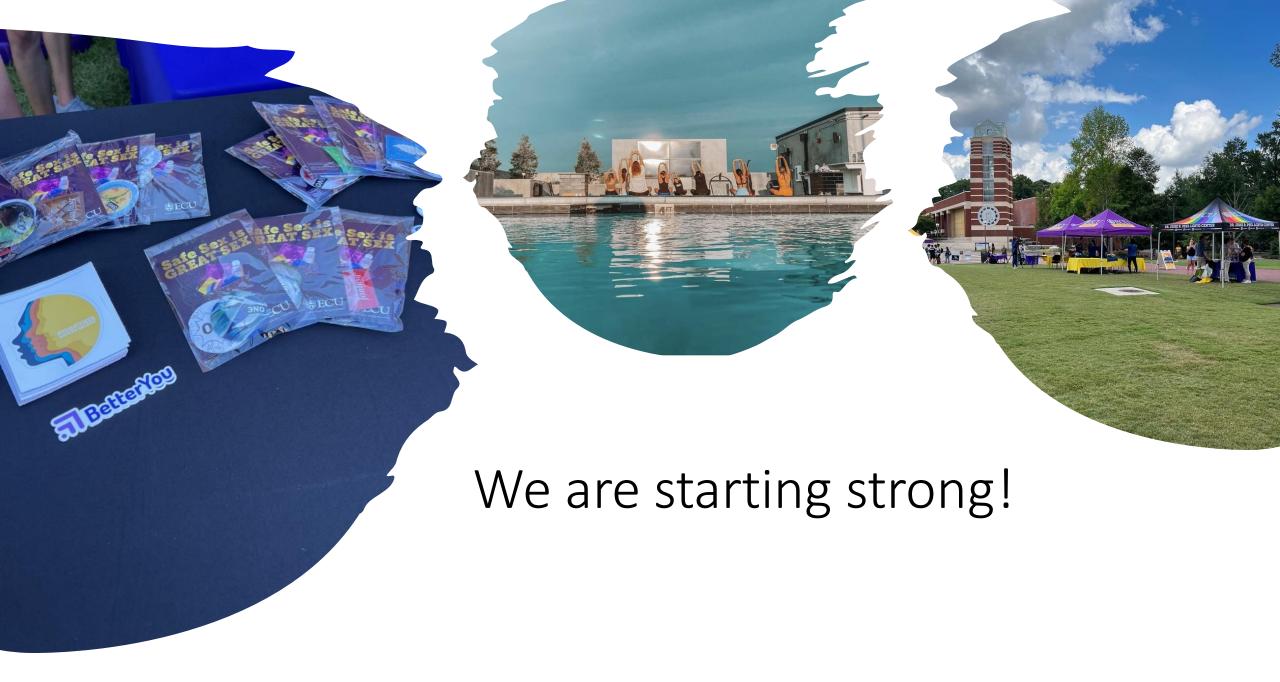




Coordinator of Collegiate Recovery & Prevention

### Welcome Jordan Jean to CRW







### Mental Health First Aid

- Private Trainings Currently Held
- Open Sessions Coming Soon
- Save the Date: CRW Training Opportunity W/F 10/5 & 10/7 9-11:30a details coming soon

#### September Health & Well-Being Campaigns



National Yoga Month

National Recovery
Month

Fruits & Veggies
More Matters
Month

National Food Safety Education Month

Healthy Aging Month

Suicide Prevention Week – Sept 4th-10<sup>th</sup>

World Suicide Prevention Day – Sept 10th National Day of Service & Remembrance – Sept 11th National Hispanic Heritage Month – Sept 15th – Oct 15<sup>th</sup>

National Hazing Prevention Week – Sept 17th-23rd National Rehabilitation Week – Sept 18th-24th

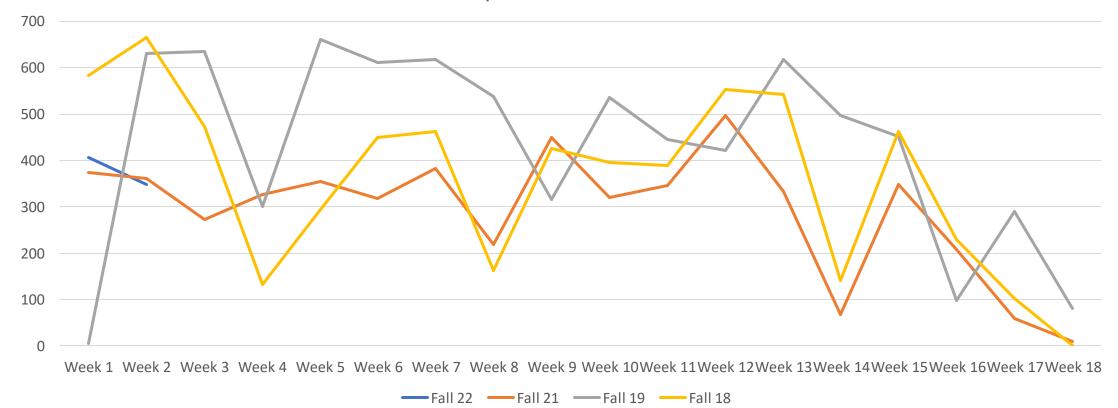
National Women's Health & Fitness Day – Sept 29th

### Upcoming Well-Being & Fitness Dates

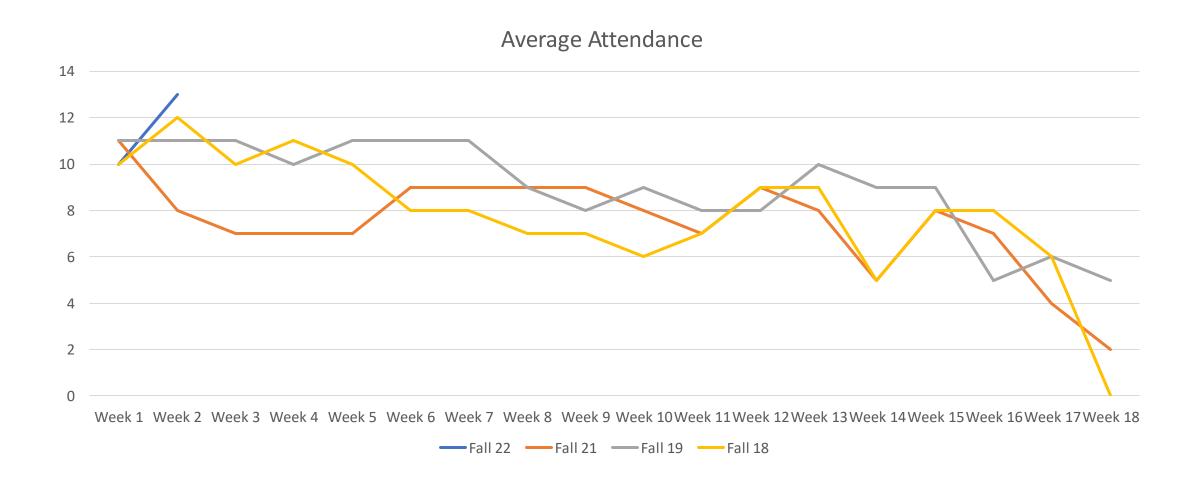
- National Yoga Month
  - Sunset Yoga Thursday, Sept 1st from 6:30-7:30pm at the MCSC Lawn
  - Yoga Rave Thursday, Sept 22nd from 6:30-7:30pm at the MCSC Blackbox Theater
- #YouMatterECU Resource Fair Wednesday, Sept 7th from 2-4pm at the MCSC Lawn
- National Hazing Prevention Week
  - Speaker & Reception Monday, Sept 19th from 6-7pm; Reception at 7:30pm
  - b. Fair at the Lawn Wednesday, Sept 21st from 2-4pm at the MCSC Lawn
- 21st Birthday Party Launch Wednesday, Sept 28th from 2-4pm at the MCSC Lawn
- National Women's Health & Fitness Day
  - Girl Power Cycle Classes Thursday, Sept 29th
    - ESRC: 4:30-5:15pm; 6:45-7:30pm
    - HSC: 6:45-7:15pm

### Group Fitness so far....





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## Key Notes for the Fall



111 Unique Personal Training Clients thus far



Personal Training Revenue is already at 22% of budget at 16% of the FY



61 Well-Being Programs with 7,010 attendees so far



93 programs on the books thus far





# Potential Upcoming Meetings:

September 30, 2022 from 9:00 AM – 10:30 AM

October 21, 2022 from 9:00 AM - 10:30 AM

November 18, 2022 from 9:00 AM - 10:30 AM